Beltone is seeking an individual, who has a passion for “Helping the World Hear Better,” who is excited to continue to learn and a desire to own his or her own practice.

- Are you passionate about helping others?
- Would you like to dispense award-winning technology that enrich peoples’ lives?
- Do you have the desire to be your own boss?
- Would you like to be with a global organization shaping hearing health care for our patients?

Beltone is a leading hearing aid manufacturer, caring for our patients in over 1,500 locations nationwide. Our innovative technology and superior training programs ensure not only outstanding service and support to our patients, but also a high level of success among our Beltone team. After 78 years in business, we remain the most trusted brand for quality hearing products and care.

Mentorship Curriculum:

As an Owner Candidate, your objective will be to participate in the mentorship program, learning all aspects of the hearing care business. You will receive hands-on training in practice management that will prepare you for running your own Beltone hearing care business. The mentorship program will cover:

**Patient Care**

- Learn and pass the licensing exam to dispense hearing instruments.
- Conduct and complete hearing tests on prospective customers for potential hearing loss.
- Make recommendations to clients as to the make and model of the Beltone product based on their hearing loss situation.
- Fit clients with superior Beltone hearing instruments.
- Maintain or repair hearing aids or other communication devices.
- Ensure the Belcare, our exclusive Nationwide Network of Care, promise to every patient.

**Business Acumen**

- Learn and implement the Beltone Tools and Resources for marketing, operations and sales.
- Learn how to compile and analyze financial, marketing, operational and customer care metrics.
- Learn front office responsibilities such as, scheduling, internal prospecting, and general office administration.
- Manage insurance claim and other third party processes
- Develop and execute business growth strategies

**Leadership**

- Visionary Planning and Goal Setting opportunities.
- Acquire Decision-making skills.
- Influence stakeholders by building trust, respect and passion for performance.
- People management with exposure to staffing, training and performance management.
Qualifications:

- Degree in Communication Disorders, Speech Pathology, or Au.D.; or a licensed dispenser
- Previous sales or customer service experience preferred
- Desire to own a clinic(s) treating patients with hearing loss
- Ability to work independently, strong work ethic and self-motivated
- Willing to travel between practice locations
- Must be well organized, detail orientated and able to multitask effectively
- Must have excellent verbal and written communications skills

We have opportunities throughout the United States. Depending on location availability during the mentorship program, you may be required to work in other states. We are currently targeting ownership opportunities in MO.

Please apply to this posting at https://chp.tbe.taleo.net/chp03/ats/careers/requisition.jsp?org=BELTONE&cws=42&rid=2990. If you have questions, please email tlackey@beltone.com.